

# Pricing Sheet

The following are the prices California Apparel Service (CAS) charges for its services:

## Design/Development

- First Patterns
  - \$60 minimum charge (Basic T, 4 pieces, working from actual sample, not spec measurements)
  - Tops (polo shirts, button down shirts, hoodies, women's blouses, etc.): \$125+ depending on technical details
  - Bottoms (slacks, 5-pocket pants, shorts, knickers, capris, skirts, etc.): \$100+ depending on technical details
  - Dresses: \$130+ depending on technical details
  - Outerwear (blazers, lined jackets, sports coats, overcoats, etc.): \$300+ depending on technical details
- Pattern Revisions: ranges from \$30+ depending on extent/complexity of revisions; charged by the hour at \$30/hour. Revision work is only performed as part of pattern work. We do not do only revisions for customers.
- Hard Patterns: Once a pattern has been finalized and ready for production, you can request a hardcopy printout of your base pattern size along with a disk of your patterns as part of the pattern work. For a printout of all your patterns once graded, CAS will only charge for the paper used per the Copy Marker charges listed below.
- Digitizing: \$85 charge for base pattern.
- Grading, includes 4 sizes: \$75 minimum charge; price for patterns with more pieces will be higher
  - \$1/piece per size beyond the initial four sizes
- Markers: \$75 minimum charge
- Copy Markers: \$25 up to 10 yards; \$1/yard for each additional yard

## Samples & Duplicates

- Sample Cutting Fees: \$25 – 50 per garment
- Sample Sewing Fees, approximations only
  - Basic T: \$25
  - Tops: \$85+
  - Bottoms: \$125+
  - Skirts: \$85+
  - Dresses: \$100+
  - Jackets: \$250+
- Sample Duplicate cutting and sewing costs are dependent on quantities requested.

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## Production

- Cutting Fees
  - \$100 minimum charge
  - \$0.30 per T-Shirt (beyond 300 pieces)
  - \$0.50+ per garment (depending on garment type, beyond 200 pieces)
- Sewing: cost will be priced out once we review the samples provided or make a sample per customer design (pricing will be made based on 100 units minimum and for sewing only; upcharge for three or more colorways, and less than 100 pieces for production)
- Finishing/Packaging: cost will be priced out once we review the work that is requested. Here is a list of finishing services that we provide:
  - Hang tag attachment
  - Folding and packing into polybags or placement on hangers and polybag. Customers are responsible for procuring their own polybags, hangers, safety pins, etc.
  - Shipping
- Other Costs:
  - Heat Transfer: \$0.25/garment per placement
  - Interfacing material and facing: \$0.10/fused piece
  - Lab Dip: \$50/color/fabric; each color will require 0.5 yards of fabric
  - Garment Dyeing: \$2.50/pound
  - Piece Dyeing: dependent upon quantity to be dyed, usually \$2.00/yard
  - Laundering: \$0.65/yard, including transportation costs.
  - Washes: beyond basic color, enzyme and silicone washes, CAS does not provide this work. For denim wash work, customer approval will be needed for shrink test, wash test, with agreement to variability in the final shrinkage results within the tolerance of each particular fabric.
  - Embroidery and Screenprinting: Determined when sample is provided
  - Binding, piping, die sets, zippers, cord stops, and other trim: CAS can provide these if a sample is provided, and price will be determined when the production order is placed.

## Management Fee

Unlike other apparel contractors, California Apparel Service goes beyond the expected responsibilities of a contractor to help the customer achieve their goals—a satisfactory production delivered with quality and minimal delays. To that end, many customers require some management time for sourcing, trim procurement/handling, lab dips, dyeing, etc. For those customers that need a more hands-on production management but cannot afford to be available on a daily basis, we do provide a production management service to ensure the details are taken care of correctly. **Our hourly charge is \$50/hour, but we do provide a retainer fee if we are engaged to handle the complete production for the customer.** The final fee is negotiated during the pricing of the entire production order. During the course of pre-production and production, we will incur management time to respond to customer requests. We notify the customer of the hours incurred for their project.